

MANAGING YOUR FLEET FOR MAXIMUM SECURITY AND SUCCESS

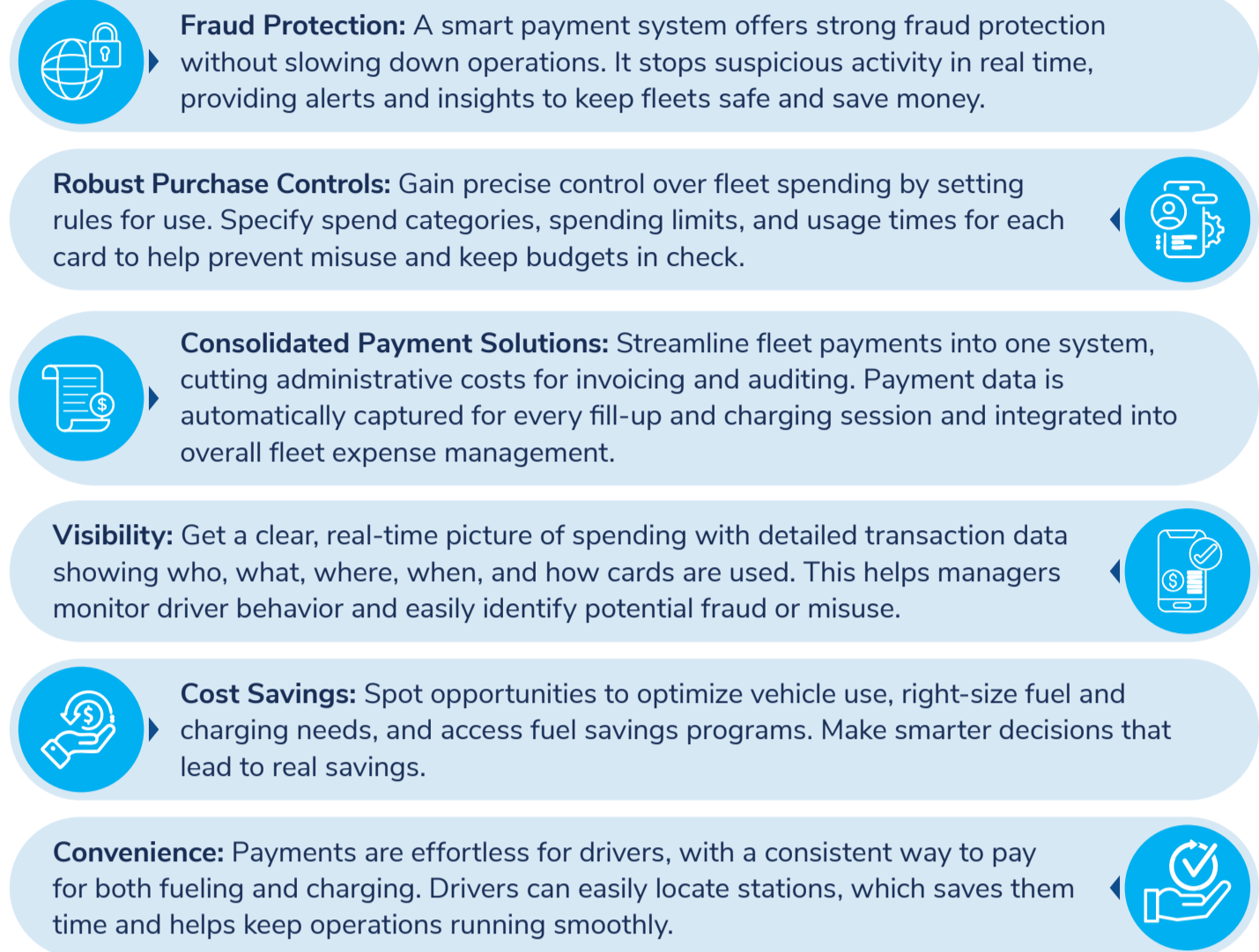
Focus on Flexibility to Meet the Moment

As companies consider modernizing their commercial fleets, they expect to see measurable gains in fraud protection, purchasing controls, cost savings, growth opportunities, and overall visibility. But those benefits require forethought—and smart organizations know that only the right fuel card can deliver on the promise. Key insights from Frost & Sullivan show that businesses are leveraging advanced tools and technologies to prevent fraud and misuse, improve controls and efficiencies, lower maintenance and operational costs, and overcome integration challenges. As they navigate this change, especially with the rise of mixed-energy fleets, fleet operators must take a sophisticated approach to energy management, capital investments, driver behavior, and data analytics.

Biggest Benefits of Card-based Systems



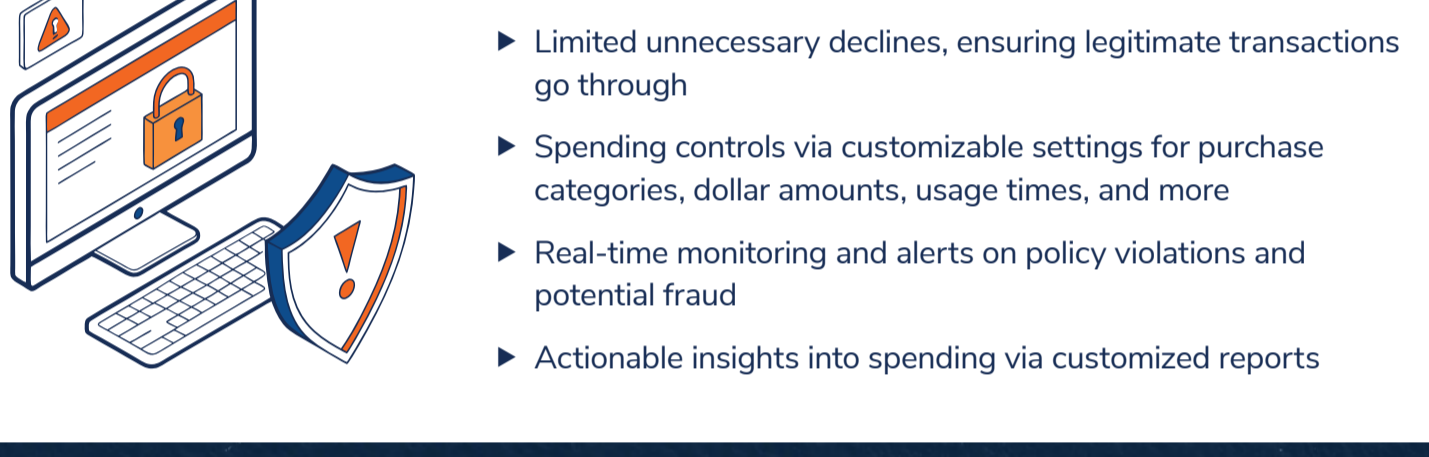
Exploring Payment System Capabilities



A Modern Payment System Delivers



Fraud Protection Must Be Top-of-mind



Fraud Is Taking a Bite Out of Fleet Budgets



Top 10 Considerations for Payment Solutions



Smart Payments Enable Multiple Benefits



Preparing for the Future of Your Fleet

As businesses look to the future, it is expected that at least 25% of fleet vehicles will be EVs by 2030. This shift toward mixed-energy fleets for internal combustion engine (ICE) vehicles and EVs to integrating new fleet management software. This is why having the right payment solution is crucial. It's not just about managing today's costs and controls; it's about having a scalable platform that optimizes both ICE and EV assets and supports a fleet's long-range transition goals. Being proactive in selecting secure payment solutions that remove friction while providing actionable data is fundamental to transitioning to a mixed-energy fleet and recognizing quick ROI.



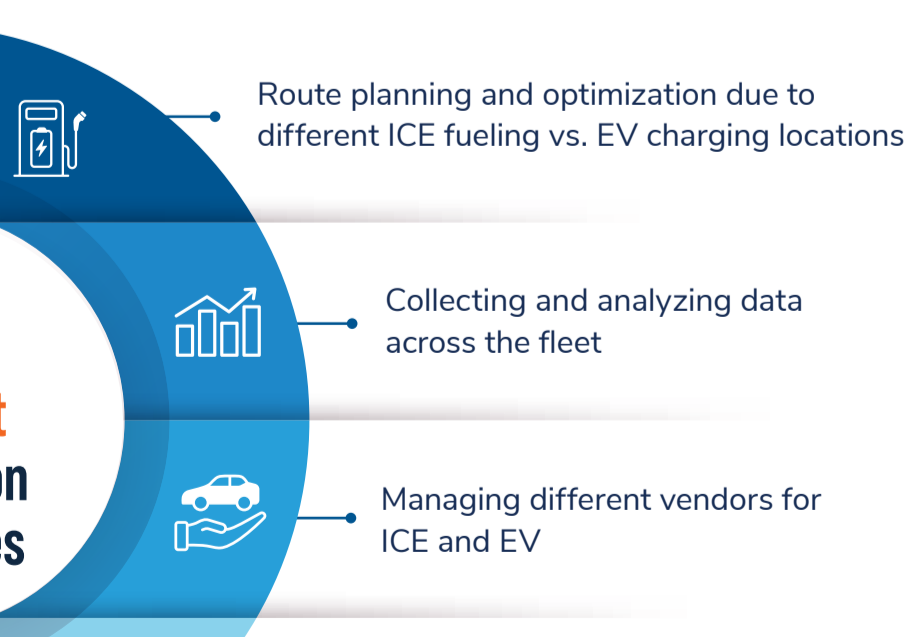
Mixed-energy Fleets Optimize Operations

80% of organizations say at least **25%** of their fleets will be EVs by 2030

Top 10 Drivers for Fleet Adoption of EVs Ranked



Top Fleet Integration Challenges



Top 10 Drivers for Fleet Adoption of EVs Ranked

- **Partner with an experienced provider** that can support EV fleet planning and integration.
- **Deploy purpose-built fleet payment solutions** for driver convenience, back-office analytics, bill consolidation, and route planning optimization.
- **Consider pilot deployments** to learn the system, test its benefits and challenges, and right-size a scalable smart payment plan aligned with long-range transition goals.
- **Plan for new EVs** by using a platform that optimizes both ICE and EV assets for a business's specific operational environment.



Being proactive in selecting secure payment solutions that remove friction while providing actionable data is fundamental to easing into a mixed-energy fleet and recognizing quick ROI.