

Sawatch Labs and WEX:

Simplifying fleet electrification for public agencies



Electrifying fleets is a hot topic as public agencies, universities, and nonprofits work to meet ambitious sustainability goals. But transitioning to electric vehicles (EVs) can feel overwhelming. How do you determine which vehicles are best suited for electrification? How do you plan the charging infrastructure? And how do you prove that your efforts are making a difference in reducing greenhouse gas emissions?

Thanks to a new offering through WEX and the Sourcewell cooperative purchasing program, these questions just got a lot easier to answer.

What's new? Fleet electrification analytics through Sourcewell

Sawatch Labs, a WEX company, now offers its cutting-edge fleet electrification analytics software as part of WEX's Sourcewell contract.

This means that Sourcewell members—public agencies, educational organizations, and nonprofits—can now access the tools they need to confidently transition their fleets to EVs without the hassle of a lengthy Request for Proposal (RFP) process.

If you're unfamiliar, Sourcewell is a national cooperative purchasing program that pre-vets solutions and negotiates competitive pricing, simplifying procurement for over 45,000 member agencies.

WEX's expanded fleet management services

WEX's Sourcewell contract offers a suite of solutions to simplify fleet management, whether your fleet is fully traditional, fully electric, or somewhere in between. Here's what's available:

- Universal fleet fuel card
- Fuel rebates
- Optimized tax exemption and reporting
- Telematics and GPS tracking
- Flexible fuel card controls
- 24/7 customer service and roadside assistance
- En-route and at-home EV charging solutions
- **NEW:** Fleet electrification analysis
- **NEW:** Fleet emissions reporting

This expanded offering helps public agencies integrate EVs into their fleets efficiently, aligning with their sustainability goals while saving time and money.

How does Sawatch Labs help with electrification?

Sawatch Labs specializes in fleet electrification analytics.

Their software platform provides data-driven insights to make EV adoption smoother and smarter. Here's what it can do:

EV suitability assessment: Identify which vehicles in your fleet are best suited for electrification based on real-world driving patterns.

Cost modeling: Understand potential savings and total cost of ownership (TCO) for EVs compared to traditional vehicles.

Infrastructure planning: Get clear recommendations for charging station locations and power requirements.

Emissions reporting: Track and report greenhouse gas reductions to showcase progress toward sustainability.

"We're thrilled to be included on WEX's Sourcewell contract," said Sarah Booth, Director of Strategic Business Operations at Sawatch Labs. "Our data-driven approach empowers public agencies to plan and execute their EV transitions confidently, ensuring maximum cost savings and environmental impact."

Why it matters

Public agencies play a critical role in leading the charge toward sustainability. Transitioning to EVs not only reduces greenhouse gas emissions but also demonstrates a commitment to environmental leadership. However, getting there requires tools, insights, and support.

That's where Sawatch Labs and WEX come in. By combining fleet electrification analytics with **WEX's comprehensive fleet management solutions**, they're helping public agencies achieve their goals faster and more effectively.

As Booth explains, "By leveraging our software through the Sourcewell contract, public entities can expedite their EV transitions, optimize their fleet operations, and significantly reduce their environmental footprint."



Ready to take the next step?

If you're a Sourcewell member, you can now access Sawatch Labs' fleet electrification analytics and WEX's full suite of fleet management services with ease. Start your EV journey today and make a measurable impact on sustainability.

Learn more about WEX and Sawatch Labs' fleet electrification solutions here.

Apply for a fleet card today!