

# CHOOSE YOUR FLEET CARD WISELY



## CALCULATE YOUR SAVINGS

Number of vehicles your business operates: 1 (range: 1 to 50+)

Average number of gallons per fill-up: 15 (range: 15 to 30+)

How much do you pay per gallon for fuel?: \$2.00 (range: \$2.00 to \$6.00)

Number of weekly fill-ups per vehicle: 2 (range: 1 to 7+)

Average hourly rate for drivers: \$7.25 (range: \$7.25 to \$30.00+)

Average hourly rate for accounting/billing employees: \$7.25 (range: \$7.25 to \$20.00+)

Total estimated annual fuel costs: \$3,120.00

Total estimated annual fuel and administrative savings: \$645.62

Total estimated savings percentage of fuel costs: 22%

Apply Now

## HERE'S HOW:

Wex Acceptance Network Savings (Annual)	Labor Savings (Annual)	Security Protection Savings (Annual)
Lowest fuel price station Fuel cost savings \$187.20	Driver labor savings \$90.48	Unauthorized purchases and card fraud (slippage) savings \$280.80
Driver diversion savings \$57.72	Accounting labor savings \$31.42	

[Wexcard.com/small-business/calculate-savings](http://Wexcard.com/small-business/calculate-savings)

## DON'T BE MISLED

Ask these FIVE QUESTIONS to find out what is REALLY important when choosing a fleet fuel card.

## ASK THESE IMPORTANT QUESTIONS WHEN YOU ARE LOOKING FOR A FUEL CARD.

### ? What is the true coverage of the fueling and service station network?

More important than the card fee or the rebate offer-of-the-day is this — where will the card work? If your drivers have to travel out of their way to save 5¢ a gallon, how does that save money? It's like purchasing a discount cell phone plan with no network coverage.

#### THE WEX SOLUTION:

*The WEX Card offers your drivers the flexibility to fuel up at over 90% of stations nationwide. Also, when your drivers use the WEX Connect App, they can easily find the lowest-priced fuel provider in the area.*



### ? Does the card program offer you easy-to-use purchase management tools?

You may be using a general purpose credit card that will work at most stations. However, these cards do not offer the types of fleet management controls and Driver ID purchase tracking that will help to protect you from unauthorized purchases and fraud.

#### THE WEX SOLUTION:

*Fuel costs are still high, and they are becoming one of the biggest expenses for your business. Control your fuel spending by getting notifications based on: Gallons, Dollars, Time of Day, Days of the Week and Purchase Types.*



### ? Does the card provider offer transparent and detailed cost information?

Some providers may say they do not impose any fees — watch out! Once you start using their card you may find additional fees and hidden charges that make it difficult for you to really manage your budgets.

#### Ask the following questions:

? *Will you be able to view the actual pump prices on the invoices or are you charged based on cost-plus fueling?* If they implement cost-plus pricing, then you are unable to determine if you are actually paying more than the posted pump price.

? *Do they offer free payments by phone or online?*

? *How much time do you have to pay your bill? If you're late, how much are the late fees?*



## THE WEX SOLUTION:

*WEX bills your fuel expenses based on the posted pump price. There is no misleading cost-plus pricing, and there are no hidden fees that may surprise you when you receive your bills. WEX offers free online and pay-by-phone options and net 22 days-to-pay terms.*

## ? Does the fleet card offer protection against unwanted spending?

Do you let your drivers buy a cup of coffee and charge it to your card? Do you know how much you are really spending on items such as coffee, meals or fuel that may not be going into your vehicles? A general credit card cannot easily provide this information to you.



## THE WEX SOLUTION:

*The WEX Fleet Card offers Driver ID authorization — a key feature which will help you track where every purchase is placed for what and by whom. Be informed easily and quickly about your purchase activities, and receive alerts when something irregular occurs.*

## ? What type of service does the fleet card offer?

Just how good is their customer support? This is difficult to determine until one of your drivers is stranded in a remote location with a fuel card that doesn't work. He tries to reach customer service but ends up waiting on hold or is not able to get the help he needs. Sometimes you find out later that you were charged for this after-hours call!



*In addition, WEX offers Roadside Service with no monthly fee. You pay only when you use the service. Roadside is available 7/24 across the U.S., Canada and Puerto Rico.*

## THE WEX SOLUTION:

*WEX offers 7/24 award-winning customer service. You will find responsive reps with industry expertise who can get your drivers back on the road any time day or night.*

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