

CASE STUDY

Leading Accounts Payable Automation Software Company

› Problem

A leading accounts payable automation software company already had a virtual payments solution in place through another provider, however they were suffering with manual operations processes, substandard service, and less than ideal economics. They were looking for a long-term relationship with a trusted, collaborative partner as they grew and matured their platform and offerings.

› Solution

In 2021, WEX began implementing a virtual payments integration. WEX worked with this partner to actively leverage multiple product options to optimize interchange and maximize their program. The optionality of the WEX solution was key to meeting the partner's needs to test multiple products in the market. Additionally, collaborative sessions were held with WEX's in-house supplier engagement team to share knowledge and best practices, allowing this company to maximize acceptance without risking supplier relationships.



Integrated virtual card issuance



Multiple product availability



Interchange optimization



Optimized system for bespoke needs



Supplier engagement best practices